



MILLAWAVE has begun to provide and maintain IT infrastructures and networks to deliver a more comprehensive solution to business technology needs. MILLAWAVE is expanding its manpower to ensure its broadband infrastructures are in place by coordinating with customers, maintain a loyal customer base and develop sales for small to mid-size internet consumers.

Job Opening

BUSINESS DEVELOPMENT MANAGER

Job Description:

- Generate revenue by selling small to mid-size business internet connectivity, wireless infrastructures as well as IT equipment & services.
- Source new sales opportunities and drive sales cycle through closure
- Work with team to assess customer needs & recommend appropriate solutions
- Meet or exceed monthly sales objectives by promoting, selling & securing orders from existing and prospective clients through a relationship based sales approach
- Develop and manage sales funnel to analyze and manage activity and provide accurate and detailed forecasts of identified and proposed opportunities
- Acquire and integrate industry knowledge related to general trends, emerging technologies competitors.
- Proficient in computer and other job related software

Qualifications:

- Qualified candidates should possess these skills and criteria:
- Strong work ethic with ability to adapt and apply critical thinking skills in a variety of situations
- Prior MSP/VAR/ISP experience is strongly desired but not required.
- Minimum of 3 years of sales experience preferably in telecom, internet, mobile phone, computer networking and/or business equipment (copiers, phone systems, document management, etc.)
- Must be results-orientated with a team centered mindset and the initiative to work independently
- Excellent verbal and written communication skills are essential

SERVICE TECHNICAINS

Telecom Technicians experience how rewarding a career in the telecommunications industry can be! We are seeking an Installer / Repair Technician to join our team. Through our subsidiaries, we provide broadband Internet connectivity to business and enterprise customers across the country. The latest digital fixed wireless technology, a dynamic culture, and good benefits are just some of the reasons we are an employer of choice.

General Summary:

- As an Installer / Service Technician, you will perform initial setup as well as troubleshoot and repair high speed wireless Internet service for customers. You will be responsible for the basic maintenance of Company equipment and an assigned vehicle.
- This position offers a starting wage, depending upon experience, as well as a competitive benefits package and insurance.

Key Responsibilities:

- Mounting antenna/reflector on roof; running wiring from outside antenna to inside wall plate/plug; fastening wiring to outside roof/wall or run cable through attic to inside wall
- Aligning the antenna with the transmitter to achieve optimal performance; changing and moving the mount to adjust for new obstacles; replacing the antenna/radio and faulty wiring or connectors



- Adhering to the Company's quality standards, policies, and procedures using a courteous and professional approach to address customer questions and concerns; discussing equipment placement, cable routing, paperwork completion, etc.
- Performing basic personal computer (PC) and Local Area Network (LAN) setup and repair
- Assisting customers with initial PC configuration; demonstrating Email account setup, LAN setup, and basic Internet Service Provider (ISP) use
- Cleaning up after customer installation; removing boxes, pieces of cable, and sheetrock dust
- Setting up local router equipment and testing for proper functionality
- Completing all installation and repair paperwork
- Determining which tools are needed for scheduled installations; organizing and loading equipment into Company vehicle
- Notifying appropriate parties immediately of any issues which may affect efficient operations

Requirements:

- Valid driver's license Code: 1&2.
- 1 year in a related customer and/or technical support and/or operations/engineering role
- Proficient in computer and other job related software
- Solid knowledge of networking and electronics theory, and electrical codes and standards relative to residential or commercial communications cabling
- Basic working knowledge of RF wireless technologies and product, and wireless planning, design and deployment processes
- Basic understanding of IP networking
- Ability to analyze and define problems, calculate figures and amounts, prioritize work flow, multitask, meet deadlines, and remain flexible
- Demonstrate attention to accuracy on all duties and responsibilities
- Ability to maintain confidentiality and comply safety policies and requirements
- Ability to work weekend and/or evening work; availability to perform some travel

NETWORK ENGINEER

MILLAWAVE is now seeking a highly motivated, adaptive and innovative individual to join us as a Network Engineer in our central facility. Once onboard, you will be responsible for supporting the architecture, design, specification, and build-out of large-scale networking infrastructure and the related 24x7x365 operational procedures within our Services Organization. This includes supporting trouble tickets.

Key Responsibilities:

- Design and deploy and support network infrastructure to support the hosting of service lines in production environment.
- Design and support the configuration development for router, firewall, switch, load balancer, etc.
- Support network availability, stability, performance, and load monitoring systems. Write scripts and build on commercial tool capabilities to provide others with reports and shared knowledge
- Provide innovative yet realistic ideas on improving our network
- Provide tier 4 on-call incident leadership as needed
- Communicate to a varied and culturally mixed audience, sharing knowledge and passion about engineering networks
- Substantial direct experience with tiered datacenter LAN core and upstream ISP and backbone architectures; capable of tuning networks to maximize performance and devising enhancements to both.
- Remain current on broad technology infrastructure changes in the industry and how they are driving the business practices and technical organization of our competitors
- Advise program or project managers in structuring and sizing their plans, and raise red flags on faulty models or assumptions to prevent misguided implementation
- Participate in system engineering reviews

Qualifications and Skills:

- Updated on Current and Next Generation Data Center LAN technologies
- 3+ years experience Network Troubleshooting on a ENTERPRISE Scale.



- MRTG Scripting experience (network automation and monitoring)
- CheckPoint Firewalls, DDOS.
- Ability to handle MIKROTIK line of Product.

Education:

A bachelor's degree in computer science or engineering and 3+ years in large-scale service provider class LAN network design and operations or equivalent years of experience in lieu of degree are desired qualifications.

The ideal candidate should possess the following attributes:

- Creative and highly motivated, excellent leader and problem solver
- Opinionated, passionate, but always collegial, respectful and professional
- Responsive, responsible, knowledgeable and efficient
- Results oriented and committed to success; does not let barriers stand in the way of progress
- Ability to work independently and as part of a group.
- Understanding of cultural differences; willing and able to work as part of a global team
- Excellent communicator. Shares ideas effectively through many means.
- Willing to document operation procedures in detail
- Flexible and responsive to changing situations; capable of working in a fluid and dynamic environment
- Handles high stress and pressure-filled situations in a calm and professional manner

MILLAWAVE culture is founded on openness, collaboration and honesty, with colleagues who are brilliant in their field, resilient, and above all, strive for the best. One team, where everyone makes a difference and everyone is heard.

Our client is committed to connecting people to what matters to them, giving them the power to make the most of every moment, everywhere, anytime. Working with our client, you will have a personal opportunity in an inspiring environment to make a global difference.

Build a career that you will be proud of. Go on an adventure every day. Help shape a new era in the broadband industry. It's your world. This is your moment to shape it.

Benefits:

- Competitive salary with competitive commissions
- Strong support staff for marketing, sales engineering and project management

Don't miss this opportunity to advance your career! Apply today!

**Email your CV with contact numbers at: contact@millawave.net
Our HR will call you for an interview...**